

Notice of differential between consolidated performance forecast and actual results for the first half of fiscal 2023

A differential has emerged between the consolidated performance forecast for the first half of fiscal 2023 (April 1, 2023 – September 30, 2023) announced on August 3, 2023, and actual results announced today.

1. Differential between forecast and results

| | Net sales (¥ million) | Operating income (¥ million) | Ordinary income (¥ million) | Net income attributable to owners of the parent (¥ million) | Net income per share (¥) |
|------------------------|--------------------------|------------------------------------|-----------------------------------|---|--------------------------------|
| Previous forecast | 1,345,000 | 46,000 | 42,500 | 22,000 | 15.87 |
| Actual results | 1,345,924 | 55,887 | 52,049 | 30,841 | 22.25 |
| Increase (decrease) | 924 | 9,887 | 9,549 | 8,841 | — |
| Percent change | +0.1% | +21.5% | +22.5% | +40.2% | — |
| cf. H1 2022 | 1,351,231 | 85,808 | 86,394 | 51,720 | 37.28 |

2. Reason for differential

Net sales for the first half of fiscal 2023 were generally in line with the previous forecast. Operating income and ordinary income exceeded the previous forecast due to increased shipments in Mobility & Industrial and an effect of inventory valuation in Basic Materials in the Material sector, and construction ahead of schedule and reduced fixed costs in order-built homes in the Homes sector. Net income attributable to owners of the parent exceeded the previous forecast due to increased income from sales of strategic shareholdings in addition to the abovementioned factors.